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| **Applied for the position: Unit Sourcing Manager – Bangalore** | | | |
| **Name of the Candidates** | **Binesh KK** | **Contact Number** | **9880566134** |
| **Qualification** | **BTech – Electronics + MBA(Operation)** | **E-mail ID** | [**kkbine@gmail.com**](mailto:kkbine@gmail.com) |
| **Current Company** | **Pentair International** | **Current CTC** | **12.8 LPA** |
| **Current Designation** | **Asst Mgr – Strategic Sourcing** | **Expected CTC** | **Negotiable** |
| **Current Location** | **Bangalore** | **Notice Period** | **2 Months** |
| **Total Experience** | **14 Yrs** | **Ready to relocate** | **YES** |

 **Binesh.K.K**

**Mobile:** +91- 9880566134 / +91-9986740121

**Email:** kkbine@gmail.com

#### Seeking a Management position in an organization where I can utilize my experiences and knowledge to empower the vision and mission goals of the organizations.

**EXECUTIVE SUMMARY**

Result oriented professional with more than 14years of rich experience & exposure in Supply Management,

Areas demonstrated with expertise are:

* Deployment of Sourcing Strategies.
* RFI & RFQ Generations and its assessments
* Price Negotiations and contract managements.
* Supplier’s Capability and Quality Management System assessments.
* Supply Chain Optimization.
* Managing the tactical procurements and out sourced activities.
* Monitoring Supplier performances.
* Supplier Quality Improvisations.
* Supply Program Management

**PROFFESSIONAL SUMMARY**

* Responsibility handled for assessing various supply strategies and implementing best practices in to end to end supply Management.
* Hands of experience in supply chain optimization, technical support to suppliers, supplier evaluation, supplier analysis, supplier delivery and Quality improvements
* Experience in handling multiple regions manufacturing plants (of different BUs) for Planning the product pulling’s and sharing the half yearly and annual forecasting’s to suppliers
* Experience in developing & negotiating the contracts with existing and new Suppliers.
* Responsibilities handled to receive multiple quotes from potential suppliers and analyze it to get the best possible prices and supply supports.
* Handled various negotiations and re-negotiations projects to generate the savings from individual BOM cost and overall project spend.
* Experience in coordinating with suppliers for Material Planning and capacity reservations for meeting the plant requirements.
* Hands of experience in forecast reviews with supplier’s material management team and conducting periodic reviews on open order status with supplier’s and respective purchasing team of manufacturing Plant.
* Managed supplier audit program to assess technical and process capabilities of potential and existing suppliers.
* Experience in coordinating for establishing various VMI (Vendor Managed Inventory) contracts and terms and conditions to reduce ware housing and shipping costs.
* Developed various measuring methods and metrics for supplier performance monitoring and driven suppliers for their Quality system improvements and Product quality measures for efficient supply supports.
* Conducted various improvement programs at supplier’s and sub contract manufacturer’s place with QMS assessments, periodic Quality meetings and CAPA effectiveness reviews.
* Acted as a Project response contact window for Customers and VoC (Voice of customer) for suppliers and internal stake holders on product and project performance.
* Handled both budget and resources for the supplier introduction program to meets the business / project targets.
* Handled various purchase requisitions from various user departments and grouped the requests into homogeneous categories to optimize the sources of supply.
* Handled various internal and external material/supply reviews and Liaise with design and engineering process owners for managing the situation of obsolete materials or alternate materials introductions.
* Leaded the MRB activities to minimize the non-usable material carrying inventory cost and reduce the RTV (return to vendor) cycle time.
* Hands of experience in Various Quality improvement methods and problem solving techniques such as 5S,PPAP sign off, 5WHY ,8D/CAPA, FMEA ,Control plans, First article approvals, Kaizen, Poke-yoke, etc.
* Hands on experience in participating and reviewing the Supplier Corrective and preventive actions and monitoring its implementation’s in supplier’s processes
* Organized various Suppliers training program on Supply performance and quality improvements and systematic analysis on arresting customer complaints
* Driven continuous improvement processes, which support the Supplier Quality to maintain the integrity of the Quality System and AVL.
* Supported the Operation team for reducing /accounting the process related material rejections and issues by conducting internal process audits in all manufacturing lines including subcontractors.
* Hands of Experience in compiling and distributing periodic quality systems performance reports including, on time delivery performances , PPM details, Assessment audit reports ,CAPA processes and continuous improvement activities.
* Hands on experience in follow up and expedite the supply deliveries. And update/ maintain the records of all procurement and Transactions in a structured manner for easy access for review and audit.
* Hands of experience in participating and reviewing the CAPA for QMS audit findings along with External auditors and customer auditors.
* Managed and maintained high-level supplier relations that result in Company being considered by suppliers, as the supplier’s most preferred customer.
* Developed and implemented various quality control procedures in coordination/ cooperation with other concerned functions to maximize product reliability and minimizes cost of production.
* Good facilitator for new product development initiatives with key focus on Quality, Cost & Delivery; Approving components and products in conformance to pre-set technical specifications

**CAREER GRAPH**

M/s. Pentair International, Formerly Known as Tyco Valves and Controls July 2011 to Till

**Asst. Manager -Strategical Sourcing & Quality** in International Procurement office (IPO) -INDIA & SE Asia

**Working as a, individual commodity owner and India representative in Pentair s Global strategical commodity team, successfully handling all the responsibilities and duties of this position.**

**KEY ACHIEVEMENTS**

* Cost reduction initiatives with Contract manufacturers(EMS **)**

GBU benefitted: Pentair thermal management,

Category: Negotiation, **Savings Generated - $0.25 M**

* Successfully localized BOM for Flow meters (DN50 to DN600) in 3 months period.

GBU benefitted: Pentair Water &Environmental –Australia

Category: Strategical sourcing, **Savings Generated - $0.12 M**

* Proficiently reduced the Flow meter s BOM cost by 18.5% Mainly by Localization
* Light End cap Project localisation

GBU benefitted: Pentair thermal management

Category: Strategic Sourcing, **Savings - $0.26 M**

* Become Global strategical sourcing core team member for EMS spend consolidations

**M/s. Elcoteq (India) Pvt Ltd - Bangalore - July 2007 to July 2011**

**Supplier/Procurement Quality Engineer**

**Worked as a, Overall Supplier /Procurement Quality in charge in M/s.Elcoteq s Bangalore plant and handled all the responsibilities and duties of this position successfully.**

**KEY ACHIEVEMENTS**

* Proficiently reduced the BOM cost by 15% for the progressive Lighting projects.
* Successfully reduced the logistic cost by Localizing the Job works and sub parts in south India (Bangalore and Chennai region). This reduced cost on inventory and improved timely supply of components.
* Recognized & Appreciated from the Elcoteq management team & customer on exemplary performances in managing the Supplier assessments and Quality Improvements.
* Successfully developed Supplier performance matrices and reporting tools for GSQ -APAC on Supplier Quality Improvements by monitoring cost, quality, service, and innovations.
* Selected as a best trainer for integrated Quality management system
* Training Given to Shenzhen and Hon Kong office GSQ colleagues for Elcoteq Integrated management System.

**M/s Kaypee Electronics (FALCO INDIA**)  **Dec 04 – March 07**

**Sr.Engineer Quality Management**

**Worked as, India operation Quality Lead and handled all the responsibilities and duties of this position successfully. Handled a team of 4 employees in the Supplier quality assurance and supervised their day to day activities towards achieving targets and Goals of the Organization**

**KEY ACHIEVEMENTS**

* Joined as a 4th employee in Falco India, and completed the training program on India operation integration plan at Falco Xiamen plant and successfully implemented Falco system in to the new plant in India**.**
* Within six month of operation, successfully completed 2 major customer audits on system implementation.
* Acted as a Quality lead for India operation and within my service duration successfully leaded /developed the company’s export operation with completely trained 400 employees.

**M/s Hical Magnetics Pvt Ltd. Feb’03 to Dec 04**

**Quality Engineer – Quality Management**

**Served as, Quality Inspector and handled all the responsibilities and duties of this position successfully.**

**KEY ACHIEVEMENTS**

* Successfully implemented FA approval/ sign off processes in new product development program
* And developed PPAP library for future product references.

**M/s Namtech Electronics Devices limited May’99 to Jan 03**

**Technical assistant - Operations**

**Served as,** Second level in charge QC **and handled all the responsibilities and duties of this position successfully. Handled a team of 6 employees in the Supplier quality assurance and supervised their day to day activities towards achieving targets and Goals of the Organization**

**KEY ACHIEVEMENTS**

* Developed QMS procedures for LED dept. and first external ISO audit successfully completed without any non-conformances.
* Developed and managed Quality functions with team of 6 members

**ADDITIONAL CERTIFICTAIONS:**

* Certified QMS Lead Auditor – as per ISO 9000: 2000 series of standards
* Certified Yellow belt in six sigma and Six sigma Green belt Training -conducted by European consultant M/s. Ilenio at Elcoteq
* Three Days Training program on Integrated Management System by DNV in Elcoteq, Bangalore
* Internal and external auditing training on SA 8000 and EHS requirement by Elcoteq Corporate ES team
* Internal training program for strategical sourcing and supply chain benefits by Elcoteq corporate SCM.
* One week training on PCB Technology and common defects conducted at AT&S shanghai.
* Internal and external auditing training on SA 8000 and EHS requirement by Elcoteq Corporate ES team
* Training on Management of ROHS, UL material control and MSDS by FALCO.
* Workshop on SQC, SPC, FMEA, Poke Yoke, Productivity Improvements, Cycle-time Reductions, 5s and Calibration of measuring instruments training conducted by Hical .
* Work shop on “Zero defect control” represented for Namtech.

**ACADEMIC CREDENTIALS**

* BTech in Electronics and telecommunication engineering

University of Mysore – Manasagangothri (KSOU)

* MBA in Operations Management with specialization in Total Quality Management

From National institute of management

* Diploma in Electronics and Instrumentation Engineering

From Arulmigu Chandigeswarar Polytechnic, DOTE Tamilnadu - Coimbatore

### PERSONAL PROFILE

Name : Binesh.K.K

Father’s Name : Mr. M.P.Kunhikrishnan

Date of Birth : 28-04-1978.

Nationality : Indian

Marital Status : Married

Languages Known : Malayalam, English, Hindi, Kannada, and Tamil

Country’s travelled

For Business Purpose: USA, Australia, China and Sri Lanka

Male, Married, Solution focused and SMART working professional with strong communication, and negotiation skills.